

APPENDIX 2 - Templed Hills - Financial Forecast  
2018 - 2022

Conference Financial Impact (doesn't include UCCR revenue/expenses)

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
<b>Campers</b>	481	529	595	684	787
<b>Change in # of Campers</b>	-25	48	66	89	103
<b>% Change</b>	-5.0%	10.0%	12.5%	15.0%	15.0%
<b>Revenue:</b>					
<b>Summer Camp</b>	167,559	190,180	220,609	261,421	309,784
<b>Spring Lantern</b>	5,643	5,756	5,871	5,988	6,108
<b>Fall Lantern</b>	3,591	3,663	3,736	3,811	3,887
<b>Sr. High Youth Event</b>	8,400	8,820	9,261	9,724	10,210
<b>Jr. High Youth Event</b>	<u>5,700</u>	<u>5,985</u>	<u>6,284</u>	<u>6,598</u>	<u>6,928</u>
<b>Camp Income</b>	190,893	214,404	245,761	287,543	336,918
<b>Direct Gifts</b>	11,726	13,485	15,508	17,834	20,509
<b>UCCR Rebate</b>	10,050	12,060	14,472	17,366	20,840
<b>Total Revenue</b>	212,669	239,948	275,741	322,743	378,266
	-1%	13%	15%	17%	17%
<b>Expenses:</b>					
<u><b>Salary</b></u>					
<b>Director Outdoor Ministries - NEW in 2018</b>	50,000	\$51,000	\$52,020	\$53,060	\$54,122
<b>Summer Support Staff (reimb to UCCR)</b>	8,760	\$8,935	\$12,063	\$12,304	\$12,550
<b>Summer Program Dir. (reimb to UCCR)</b>	6,332	\$6,459	\$6,588	\$6,720	\$6,854
<b>Summer Healthcare Provider</b>	<u>1,500</u>	<u>\$1,530</u>	<u>\$1,561</u>	<u>\$1,592</u>	<u>\$1,624</u>
<b>Summer Intern'l Counselors</b>	1,950	1,989	2,029	2,069	2,111
<b>Total Salaries</b>	68,542	69,913	74,260	75,745	77,260
<u><b>Benefits</b></u>					
<b>Director Outdoor Ministries - Health, Vision,</b>	<u>25,333</u>	<u>26,600</u>	<u>27,930</u>	<u>29,326</u>	<u>30,792</u>
<b>Director Outdoor Ministries - Pension</b>	7,000	7,210	7,426	7,649	7,879
<b>Total Benefits</b>	32,333	33,810	35,356	36,975	38,671
<u><b>UCCR Fees</b></u>					
<b>Summer Camp - Room &amp; Board</b>	141,918	158,238	180,392	210,156	244,832
<b>Lantern Fellowship - Room &amp; Board</b>	9,419	<u>9,608</u>	<u>9,800</u>	<u>9,996</u>	<u>10,196</u>
<b>Youth Events - Room &amp; Board</b>	9,639	10,121	10,627	11,158	11,716
<b>Total UCCR Fees</b>	160,976	177,967	200,818	231,310	266,744

**Other Expenses**

<b>Personnel Costs</b>	3,930	4,127	4,457	4,813	5,198
<b>Outside Professional Services</b>	2,670	2,723	2,778	2,833	2,890
<b>Other Program Expenses</b>	5,570	6,016	6,497	7,017	7,578
<b>Cornerstone Loan Payments</b>	<u>18,046</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Marketing Materials</b>	10,000	10,210	10,424	10,643	10,867
<b>Total Other Expenses</b>	40,216	\$23,076	\$24,156	25306.493	26533.051

**Total Expenses** 302,067 \$304,765 \$334,590 369336.97 409207.82

**Net Operating Profit/(Loss)** (89,398) (64,816) (58,849) (46,594) (30,941)