

Ohio Conference UCC
Revenue & Expense
31-May-18

| | General Operating | General Operating YTD Budget | General Operating YTD Prior | OCUCC Prior Year Variation | Other Programs YTD | ODM YTD Total | ODM Total YTD Budget | ODM YTD Prior Year | ODM Prior Year Variation | GRAND YTD Total | GRAND YTD Total Budget | GRAND YTD Total Prior Year |
|--------------------------------------|-----------------------|------------------------------------|-----------------------------------|----------------------------------|--------------------------|----------------------|-------------------------|-----------------------|--------------------------------|-----------------------|------------------------------|----------------------------------|
| Revenue: | | | | | | | | | | | | |
| OCWM | \$127,432.92 | \$163,282.55 | \$146,300.14 | -12.90% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$127,432.92 | \$163,282.55 | \$146,300.14 |
| Camp Income | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$74,930.40 | \$82,375.85 | \$94,748.89 | -20.92% | \$74,930.40 | \$82,375.85 | \$94,748.89 |
| Direct Gifts | \$750.00 | \$1,916.65 | \$4,750.00 | -84.21% | | \$1,692.20 | \$4,885.85 | \$710.88 | 138.04% | \$2,442.20 | \$6,802.50 | \$5,460.88 |
| Conference Support | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$0.00 | \$0.00 | \$0.00 |
| UCCR Rebate | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$0.00 | \$4,187.50 | \$0.00 | 0.00% | \$0.00 | \$4,187.50 | \$0.00 |
| Other/Misc Income | \$29,696.85 | \$4,375.00 | \$27,509.95 | 100.00% | 4,904.15 | \$298.63 | \$0.00 | \$8,189.79 | -96.35% | \$29,995.48 | \$4,375.00 | \$35,699.74 |
| Total Revenue | \$157,879.77 | \$169,574.20 | \$178,560.09 | -11.58% | \$4,904.15 | \$76,921.23 | \$91,449.20 | \$103,649.56 | -25.79% | \$234,801.00 | \$265,927.55 | \$292,079.28 |
| Expenses: | | | | | | | | | | | | |
| National OCWM | \$44,601.52 | \$57,148.75 | \$31,071.54 | 43.54% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$44,601.52 | \$57,148.75 | \$31,071.54 |
| Salary | \$61,258.03 | \$78,957.50 | \$78,864.48 | -22.32% | | \$19,791.60 | \$26,300.85 | \$0.00 | NA | \$81,049.63 | \$105,258.35 | \$78,864.48 |
| Benefits | \$39,562.11 | \$18,488.30 | \$34,745.53 | 13.86% | | \$1,156.28 | \$10,332.90 | \$0.00 | NA | \$40,718.39 | \$28,821.20 | \$34,745.53 |
| Travel/Other | \$6,147.51 | \$5,091.65 | \$6,005.78 | 2.36% | | \$20,435.67 | \$2,054.15 | \$2,339.00 | NA | \$26,583.18 | \$7,145.80 | \$6,244.78 |
| Rent | \$5,115.21 | \$4,095.85 | \$6,232.23 | -17.92% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$5,115.21 | \$4,095.85 | \$6,232.23 |
| Lease/Rental | \$1,529.24 | \$1,175.00 | \$581.90 | 162.80% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$1,529.24 | \$1,175.00 | \$581.90 |
| Supplies | \$416.55 | \$554.15 | \$151.84 | 174.33% | | \$4,698.82 | \$2,045.80 | \$2,490.05 | NA | \$5,115.37 | \$2,599.95 | \$2,641.89 |
| R&M | \$1,244.97 | \$1,516.65 | \$1,229.62 | 1.25% | | \$46,464.54 | \$0.00 | \$3,145.83 | NA | \$47,709.51 | \$1,516.65 | \$4,375.45 |
| Tax&Insurance | \$3,011.55 | \$1,401.65 | \$3,577.23 | -15.81% | | \$9,795.89 | \$0.00 | \$11,488.06 | -14.73% | \$12,807.44 | \$1,401.65 | \$15,065.29 |
| Legal | \$0.00 | \$958.35 | \$0.00 | 0.00% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$0.00 | \$958.35 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$4,250.94 | \$0.00 | \$0.00 | NA | \$4,250.94 | \$0.00 | \$0.00 |
| Program & Consulting | \$2,065.47 | \$7,937.45 | \$27,300.31 | -92.43% | | \$2,659.10 | \$71,970.85 | \$25,793.18 | NA | \$4,724.57 | \$79,908.30 | \$53,093.49 |
| General Admin | \$3,036.95 | \$3,883.40 | \$3,874.60 | -21.62% | | \$12,004.31 | \$5,812.45 | \$10,393.50 | 15.50% | \$15,041.26 | \$9,695.85 | \$14,268.10 |
| Committees | \$123,749.14 | \$1,089.60 | \$13,682.14 | 804.46% | 10,470.70 | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$131,894.11 | \$1,089.60 | \$13,682.14 |
| Institution Support | \$23,737.78 | \$20,522.90 | \$22,241.10 | 6.73% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$23,737.78 | \$20,522.90 | \$22,241.10 |
| Interest | \$0.00 | \$0.00 | \$85.22 | 0.00% | | \$0.00 | \$5,806.25 | \$5,398.23 | -100.00% | \$0.00 | \$5,806.25 | \$5,483.45 |
| Depreciation | \$293.80 | \$7,545.85 | \$293.80 | 0.00% | | \$19,925.93 | \$15,824.15 | \$28,320.00 | -29.64% | \$20,219.73 | \$23,370.00 | \$28,613.80 |
| Total Expenses | \$315,769.83 | \$210,367.05 | \$229,937.32 | 37.33% | \$10,470.70 | \$141,183.08 | \$140,147.40 | \$87,267.85 | 61.78% | \$465,097.88 | \$360,985.15 | \$339,646.16 |
| Net Profit/(Loss) | (\$157,890.06) | (\$40,792.85) | (\$51,377.23) | 207.32% | (\$5,566.55) | (\$64,261.85) | (\$48,698.20) | \$16,381.71 | -492.28% | (\$230,296.88) | (\$95,057.60) | (\$47,566.88) |
| Non-Operating Income | | | | | | | | | | | | |
| Interest Income/Invest | \$1,090.24 | \$90,539.60 | \$8.61 | 12562.49% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$1,090.24 | \$90,539.60 | \$8.61 |
| Gain on Sale Asset | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$0.00 | \$0.00 | \$0.00 |
| Investment Draw/ Cashflow | \$0.00 | \$20,675.40 | \$0.00 | 0.00% | 0.00 | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$0.00 | \$20,675.40 | \$0.00 |
| Investment Distributions | \$0.00 | \$0.00 | \$0.00 | 0.00% | | \$0.00 | \$0.00 | \$0.00 | 0.00% | \$0.00 | \$0.00 | \$0.00 |
| Grand Total Net Profit/(Loss) | (\$156,799.82) | \$70,422.15 | (\$51,368.62) | 35.94% | (\$5,566.55) | (\$64,261.85) | (\$48,698.20) | \$16,381.71 | -492.28% | (\$229,206.64) | \$16,157.40 | (\$47,556.27) |